

# No budget? No problem – The no cost solution for a greener campus

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The two reasons most often cited by CFOs to explain why they don't invest in Energy Efficiency or Sustainability projects is that the payback is too long or the capital budget is not available. CFOs in the Tertiary education sector are no exception.

The Tertiary sector is compelled to achieve lower carbon emissions and more sustainable campuses. The costs to convert and transform their working environment can, however, be prohibitive. Access to capital is always an issue and pressure on paybacks is increasing.

Compounding the challenge is a new global Accounting standard (IFRS 16) released in 2016 that requires all operating leases to be disclosed on balance sheet from 2019 onwards.

Northquest has developed funding solutions for energy efficiency and sustainability infrastructure that address these challenges. Specifically, Northquest offers a Managed Services funding model which delivers the following outcomes.

- No capital required (paid for out of Opex budgets)
- Off Balance Sheet outcomes (even post 2019 IFRS16)
- Cash flow positive positive from day 1
- Transfers performance risk through Performance Guarantees
- Underpinned by long-term funding (10+ Years)

This session will demonstrate how to generate immediate net cash benefits for your organisation with no capital outlay.

Our Speakers will outline recent changes to the leasing standard, walk through how Northquest's solutions addresses the new changes, and demonstrate with case studies how organisations can achieve opex-funded sustainability solutions with immediate net cash benefits, no balance sheet impact and all operating risks transferred.